

I am answering this survey about:

\_\_\_\_\_

First Name

\_\_\_\_\_

Last Name

Please indicate your relationship to the person named above by blackening the appropriate circle.

- I am the person named above.
- I SUPERVISE that person and understand my answers WILL be identified.
- I am a PEER of that person and understand my answers WILL NOT be identified.
- I REPORT to that person and understand my answers WILL NOT be identified.

This survey asks specific questions about the person whose name appears above. The statements pertain to things that person does or attitudes he or she may hold. The results will be used for coaching and development purposes only.

This number is used only to identify this form as the Leadership Practices Survey.

T H E  
**CLARK WILSON GROUP**  
S U R V E Y S

# LEADERSHIP PRACTICES

**Paul M. Connolly, Ph.D.**  
**Clark L. Wilson, Ph.D.**

Please evaluate each statement according to how well it describes the person named on the front page. Answer honestly how often the statement is true of the person, or how much or to what extent the statement describes the person's behavior.

\* Blacken the circle that most closely describes the person, even if that person is you.

\* If you are unsure about an item, please leave it blank, or blacken the NA circle (not applicable). Do not select a 4 or other number.

**To guide you:**

Never or to a Very Small Extent	Almost Never or to a Little Extent	Sometimes or to a less than Average Extent	Average	Often or to a more than Average Extent	Almost Always or to a Large Extent	Always or to a Very Great Extent
①	②	③	④	⑤	⑥	⑦

	1	2	3	4	5	6	7	NA
1. Puts great emphasis on developing teamwork. _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
2. Is very creative in handling every day problems. _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
3. Will take a risk on a new idea if it looks promising. _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
4. Lets people know their efforts are appreciated. _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
5. Can be trusted to do what he or she says will be done. _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
6. Encourages others to participate early in the decision-making process. _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
7. Is really effective in promoting changes for better performance. _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
8. Exhibits a strong desire to finish work assignments quickly. _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
9. Pays attention to reactions to his or her suggestions. _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
10. Keeps going with a plan or idea when others get discouraged. _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

**For complete survey, call representative at 1-800-565-4223**